

Failure to Communicate: How Conversations Go Wrong and What You Can Do to Right Them

Holly Weeks



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Your stomach's churning; you're hyperventilating -- you're in a badly deteriorating conversation at work. Such exchanges, which run the gamut from firing subordinates to parrying verbal attacks from colleagues, are so loaded with anger, confusion, and fear that most people handle them poorly: they avoid them, clamp down, or give in.

But dodging issues, appearing difficult people, and mishandling tough encounters all carry a high price for managers and companies -- in the form of damaged relationships, ruined careers, and intensified problems.

In Failure to Communicate, Holly Weeks shows how to master the combat mentality, emotional maelstrom, and confusion that poison difficult conversations. Drawing on her many years as a consultant and coach to leaders and executives, the author explains:

- · Why we turn to ineffective tactics when the heat is on
- · How to avoid the worst pitfalls of difficult conversations, and how to pull yourself out if you fall in
- · Ways to regain your balance and inject respect into stressful conversations, even when you've been confronted, infuriated, or wronged
- · Strategies for mitigating aggression and defensiveness, and for clearing the fog of misconceptions
- · How to get through the hardest conversations with your reputation and relationships intact

Using proven techniques paired with detailed real-life examples, Weeks equips you with the strategies and practices you need to transform even the toughest conversations.



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Crystal Freeman:

Reading can called brain hangout, why? Because if you are reading a book specifically book entitled Failure to Communicate: How Conversations Go Wrong and What You Can Do to Right Them your thoughts will drift away trough every dimension, wandering in most aspect that maybe mysterious for but surely can be your mind friends. Imaging just about every word written in a e-book then become one type conclusion and explanation which maybe you never get ahead of. The Failure to Communicate: How Conversations Go Wrong and What You Can Do to Right Them giving you an additional experience more than blown away your mind but also giving you useful information for your better life with this era. So now let us show you the relaxing pattern at this point is your body and mind will likely be pleased when you are finished reading it, like winning a sport. Do you want to try this extraordinary paying spare time activity?

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