



Making a Deal with Your Bank: An Insider's Guide to Managing Your Mortgage Debt: Managing Mortgage Debt in Ireland

Fran Dalton

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Making a Deal with Your Bank aims to help those in mortgage arrears in Ireland. According to author Fran Dalton, 'The last thing a banker wants is your house'. Drawing on his 35 years' experience in banking, the author brings you through the process of negotiating with your bank to achieve an arrangement that works for you.

Making a Deal with Your Bank:

- Gives you a clear idea of how to approach assembling your proposal for the bank, from accurately assessing your current financial position to realistically considering your goals
- Explains and applies the Mortgage Arrears Resolution Process (MARP), the recent legislation on insolvency to tackle the personal debt crisis and the reforming changes to the Bankruptcy Act
- Discusses the options available to you if you remain in difficulty, including those under bankruptcy and insolvency laws, and selling your house or buy-to-let property

This book is an essential and empowering guide for all those who are in mortgage arrears and, indeed, anyone struggling with debt.

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Jose Williams:

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