



Winning Grants: Step by Step, 2nd Edition

Mim Carlson, The Alliance for Nonprofit Management

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Written for both novice and experienced grantwriters, the workbook is filled with practical advice and illustrative examples, including: important information such as determining whether your program or idea is fundable; clear examples that make it easier to create a well written letter of intent; how to do the necessary research to find the right funder to approach; targeting your proposal to meet the priorities of the funder; what happens to your proposal once it reaches the funder; and, how to adapt this program and project specific funding approach to assist in general funding. Once the workbook exercises are completed, your organization will have a fully developed grant proposal.

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